

2026



DER EISENBAHNINGENIEUR

International publication for rail technology and transportatior





Your Partner in the Publishing House Editorial



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www.eurailpress.de/ei

Editorial / Publishing Company	3
Advertisement rates	4-5
Special Advertisement Rates / Rail-Web-Weiser	6
Advertorial	7
Dates and topics	8-9
Analysis of circulation and contents	10
Online	11
E-Newsletter	12
Stand-Alone Mailing / E-shot	13
Social Media	14
Webinar	15
Sponsored Content	16
General Terms and Conditions of Rusiness	17-18



Editorial/Publishing Company 2026

effective from 01.01.2026

1 Editorial profile:

The trade magazine from the practice for the practice: Founded in 1884 the EI – DER EISENBAHNINGENIEUR is today the market leader among the German trade magazines containing specialist knowledge from experts for experts. In particular, engineers, specialists and management personnel from the railways, industry, engineering companies and building contractors are being informed monthly about the entire spectrum of modern rail technology (from track to train) and its practical application. With regular columns such as events, rail news and industrial reports, the EI additionally gives its readers a current overview of all important developments in the sector. As an institution of the "Verband Deutscher Eisenbahn-Ingenieure (VDEI)", the EI reports not only on the current activities of the association and its members but also on the activities of the European "Eisenbahn-Ingenieur-Verband (UEEIV)".

2 Membership:

Mediendatenbank der Deutschen Fachpresse

3 Institution:

Official Publication of Verband Deutscher Eisenbahn-Ingenieure e.V. – VDEI – (Association of German Railway Engineers)

4 Publisher: Verband Deutscher Eisenbahn-Ingenieure e.V. E-Mail: info@vdei.de www.vdei.de

5 Editors-in-Chief: EURAIL-Ing. Marcel Jelitto, M.Sc.

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- **7 Volume/ Frequency:** 77th year of publication 2026 (monthly)
- 8 Publishing House: DVV Media Group GmbH, Hamburg Postal Address: Postfach 10 16 09, D-20010 Hamburg Company Address: Heidenkampsweg 75, D-20097 Hamburg Telephone: +49 40 237 14-100
- 9 Publishing/Editorial Schedule: topics see page 8 and 9
- **10 Subscription Rate:** annual subscription € 341.00 (incl. postage)

11 ISSN: 0013-2810



Advertisement rates No. 65

effective from 01.01.2026

1 Magazine format: 210 mm width, 297 mm height, DIN A4

2 Page size: 182 mm width, 265 mm height

Column number: 3 columns, column width: 58 mm

3 Printing and binding, reprographics data: Offset printing, adhesive binding. Printing material per mail as printable pdf with 300 dpi resolution in CMYK.

4 Publication schedules:

Publication: monthly, 12 issues per year Publication schedule: beginning of month, see topics Advertisement deadline: see topics

5 Publisher:

DVV Media Group GmbH House address: Heidenkampsweg 75, D-20097 Hamburg Postal address: P.O.Box 101609, D-20010 Hamburg

Advertisement department:

Telephone: +49/40 237 14-227 / -171

6 Conditions of Payment: Payment is due immediately on receipt of invoice, without deductions.

VAT identification number: DE 118619873

Bank:

Deutsche Bank AG Account No. 0201 42600 (sorting code 200 700 00) IBAN DE 83 2007 0000 0020 1426 00 BIC (Swift) DEUTDEHH

7 Sizes for bleed advertisements:*

* plus 3mm bleed on each side

Format	size (+3 mm on each side)	total
1/1 page	210 x 297 mm	216 x 303 mm
1/2 page width	210 x 148 mm	216 x 154 mm
1/2 page height	104 x 297 mm	110 x 303 mm
1/3 page width	210 x 99 mm	216 x 105 mm
1/3 page height	71 x 297 mm	77 x 303 mm
1/4 page width	210 x 75 mm	216 x 81 mm
1/4 page height	104 x 148 mm	110 x 154 mm

8 Surcharges

Advertisement across binding	10 % surcharges b/w
Bleed Advertisement	10 % surcharges b/w

9 Price, single column (58 mm):* no agency commission applicable

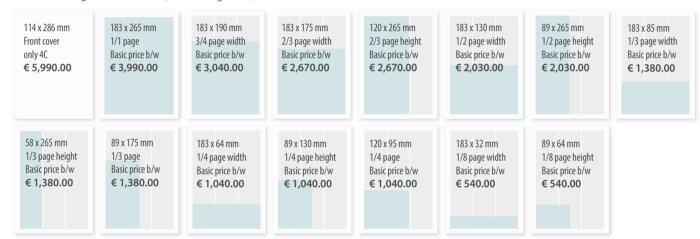
€ 5.25



Advertising sizes and ratecard No. 65

effective from 01.01.2026

10 Advertising sizes and rates: (width x height mm)



11 Surcharges for special positions:

2., 3. and 4. cover page and specified position	10 % surcharge on basic price
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12 Colour surcharges:

3	
per additional colour (European Scale)	€ 330.00
4 colours in total	€ 990.00
per special colour (HKS/Pantone)	€ 450.00

13 Discounts: (for bookings within a 12 months calendar year)

Frequency discount insertions			
2 x	3	2	5
4 x	5	4	10
6 x	10	6	15
from 9 x	15	from 9	20

Discount does not apply to colour surcharges, insertion bleed and other additional technical charges.



Special Advertisement 2026 No. 65

effective from 01.01.2026

Special Advertisements stand out from the other adverts while simultaneously enhancing awareness and thus achieving positive effects. Are you bubbling over ideas? Contact us – We are open to our creativity and new ideas!

1 Bound inserts:*

2 pages	4 pages	6 pages	8 pages
€ 3,990.00	€ 5,985.00	€ 6,983.00	€ 7.980.00

For discounts see volume discount list. One page = one advertisement page. Please deliver bound insertions in unbled format of 216 mm width and 303 mm height (four pages and more should be folded). Number of insertions given on application.

2 Loose inserts:* size 205 x 290 mm Up to 25 g. p. % 395.00€ plus handlingscost, number of inserts



given on application. Electronical inserts only in combination with print bookings, **additional costs € 398,00.**

- 3 Banderole:* full colour, € 4,200.00 (printed circulation)
- 4 Delivery address bound and loose inserts and postcards: A & O GmbH, Elisabeth-Selbert-Str. 5, 63110 Rodgau-Dudenhofen Mark consignment: For "El" – No. .../2026)

5 Rail-Web-Weiser - Your Railway Guide

To make you even more well-known in the web

Your company is already in the web? And quite a lot of business partners do not even know your homepage or email address? Use our column "Rail Web Weiser" to make you even more well known in the web.

Prices: € 104,00 per month and entry. Bookings for 1 year only.

Größe: 42 mm width, 20 mm height



Discounts: 1/1 year = 10 % discount on the total price (Discounts do not apply on any further technical surcharges)

Columns:

- Advertising agencies
- Authorities
- Engineer's offices conultants
- Federations and organisations
- Guided ground transport for the public transport and freight traffic
- Infrastructure rail track/Rail track technology
- Lighting
- Platform systems
- Point heating systems

- Railway companies
- Railway crossing systems
- Personal management
- Services
- Signalling and railway control technology
- Stations and train stop facilities
- Trade fairs / events
- Train and waggon construction components



Advertorial - Your content

effective from 01.01.2026

1 In brief:

With Advertorials we offer you successful advert solutions, in which you can publish your content including images and text elements in the editorial environment of DER EISENBAHNINGENIEUR.

Advertorials are particularly suitable for communicating products and services that require comprehensive, extensive information and for storytelling.

2 Technical information:

Text in unformatted Word Doc. (graphic elements such as infographics are also possible)

3 Logo requirements:

Print material format: PDF (PDF version at least 1.3), EPS or TIF files, Transmission by e-mail Image resolution: at least 300 dpi Colour mode: CMYK

4 Price per Advertorial:

- 1/1 page, 4c = € 4,260.-
- 2/1 page, 4c = € 7,970.-

5 Text requirements:

Advertorial 1/1 page:

- Headline: max. 50 characters*
- Lead-in: max. 200 characters*
- Body text: max. 3.000 characters*
- Infobox: max. 225 characters*
- Image caption: max. 85 characters*

Advertorial 2/1 page:

- Headline: max. 50 characters*
- Lead-in: max. 200 characters*
- Body text: max. 6.000 characters*
- Infobox: max. 225 characters*
- Image caption: max. 85 characters*





Your advertorial could look like this (Example - Subject to alterations)

^{*}incl. spaces



Dates and topics 2026 / Issues 1 – 12 effective from 01.01.2026 / PD = publication date, AC = advertising copy deadline, PM = printing material deadline

Issue				
1/26	PD: AC: PM:	9.1.2026 27.11.2025 4.12.2025	Annual Opening Issue: Industry Outlook 2026 including Statements from Politics and Economy Official Conference Issue of 70th VDEI Expert Conference on Railway Technology Control and safety technology, ETCS, PRESIM Training for rail vehicle driving simulator Shunting in the digital hub Stuttgart	70th VDEI Expert Conference on Railway Technology, 14.115.1.2026, Leipzig
2/26	PD: AC: PM:	Civil engineering: Bridge construction and maintenance 6.2.2026 Rail vehicle technology and -components 8.1.2026 Geotechnical, civil and earth engineering 15.1.2026 Public transport 15th. VDEI Conference Civil Engenier 3rd. Tram-Forum, 24.225.2.2026, Mur 22nd. Intern. Conference on Wheel/T 1T-Trans, 3.35.3.2026, Karlsruhe 9th. Symposium Railway Bridges and Munich		9th. Symposium Railway Bridges and Structural Engineering, 5.3.–6.3.2026,
3/26	PD: AC: PM:	10.3.2026 10.2.2026 17.2.2026	Official conference issue of 67th VDEI Permanent Way Conference Rail & track maintenance: Ballast ploughs, tamping machines Track maintenance trains, small machines BIM in the infrastructure Active & passive noise protection in rail transport	Symposium RailwayBasic plus, 10.312.3.2026, Nuremberg 67th VDEI Permanent Way Conference, 17.3.2026, Darmstadt VDEI Congress "BIM in infrastructure", 29.331.3.2026, Dresden
4/26	PD: AC: PM:		Station and Services: Platforms, accessibility, safety, passenger information systems Occupational health and safety, environmental protection, fire safety Construction site management and safety	Seminar on Geodetic and Geotechnical Monitoring, 23.–24.4.2026, Fulda 9th Eurailpress-Forum "Alternative Drives in Passenger Transport", 5.5.2026, Hamburg
5/26	PD: AC: PM:	12.5.2026 13.4.2026 20.4.2026	Freight transport and shunting technology Secondary railways: operations, rolling stock, infrastructure, infrastructure reactivation, legal aspects Automated driving	VDV Annual Meeting 2026 , 9.611.6.2026, Hamburg

Issue	Deac	lline	Topics	Trade shows / exhibition with extra distribution *subject to change
6/26	PD: AC: PM:	11.6.2026 13.5.2026 20.5.2026	Operational safety: Control and safety technology, cybersecurity, level crossing systems, infrastructure monitoring Geodesy & geoinformatics Infrastructure development & network expansion (Brenner Base Tunnel, Dresden Railway, Fehmarnsund)	16th German Public Transport Day, 23.625.6.2026, Koblenz
7/26	PD: 9.7.2026 Report issue on 67th Permanent Way Conference AC: 11.6.2026 Training, Job and careers in the railway sector PM: 18.6.2026 Research and technology		Training, Job and careers in the railway sector	
8/26	PD: 11.8.2026 Planning, construction and surveying of infrastructure AC: 14.7.2026 Capacity in the rail system PM: 21.7.2026 Designing services to increase attractiveness		Capacity in the rail system	
9/26	PD: AC: PM:	11.9.2026 8.8.2026 14.8.2026	Official trade fair issue with extensive exhibitor preview for InnoTrans 2026 Innovative vehicle developments and components Track maintenance: grinding, welding, milling Switches: Technology, machining, maintenance	InnoTrans 2026, 22.925.9.2026, Berlin
10/26	PD: AC: PM:	15.10.2026 17.9.2026 24.9.2026	Rail vehicle maintenance: servicing, cleaning, surface protection Control and safety technology Renovation and construction in existing buildings (KIB)	
11/26	AC:	10.11.2026 13.10.2026 20.10.2026	Tunnelling, operation and maintenance Energy supply for railways (BEMU, emergency management & supply) Climate-friendly infrastructure	26th SIGNAL+DRAHT Congress, 11.1113.11.2026, Fulda VDEI Federal Congress, 20.1122.11.2026, Hannover
12/26	AC:	10.12.2026 12.11.2026 19.11.2026	Report issue on InnoTrans 2026 Sensors & condition monitoring / predictive maintenance Commissioning of the Stuttgart digital node Railway law General refurbishment projects	



Analysis of circulation and contents

effective from 01.01.2026

1 Circulation: controlled circulation

2 Analysis of average: I. quarter 2025 - III. quarter 2025

Total number of copies:	6,533
therefrom printed: therefrom digital:	4,482 2,051
Distribution according to recipients:	6,008
Paid circulation: Single subscription: Membership copies: Digital licences:	5,432 734 3,887 811
Industry mailing / Promotional copies	361
Remaining copies, Voucher copies:	215
Foreign share of distributed circulation	521

3 Geographical Analysis of Distribution:

Area	Part of total Circulation 92.03 % 6,012	
Germany *	92.03 %	6,012 copies
Foreign Countries	7.97 %	521 copies

^{*} El is distributed to all members of UIC, ORE, AICCF and OSShD and all members of the Association of European Railway Engineers Associations (UEEIV). El is distributed to 123 countries in the world.

Editorial content Digitization/Big Data Vehicle technology Surveying technology and components Rail news Fire protection Noise protection Tunnel construction and maintenance Structural, Bridge / Infrastructure, Signalling, and Civil enginee-Permanent way, Telecommunication Track construction ring / BIM Training, further education Rail passenger transport

5 Analysis of editorial contents

4.3%

Universities / Technical universities

1.1 %Institutions, associations, professional organisations

10.8 %

1.6%

Other railways

Railways abroad Germany

48.4 % Deutsche Bahn

8.0%

Railway companies

5.0 % Consultants

1.1 %

Miscellaneous

4.8%

Railways in Europe



Online effective from 01.01.2026

Advertise successfully on the internet

Eurailpress.de offers daily news articles, information on tenders and contracts, a comprehensive archive. Flanked by our weekly e-newsletter with around 10,000 subscribers, Eurailpress.de is the most important source of information for the railway industry in the Central European, German-speaking countries.

1 Facts:

Access control:

Page Impressions*:

38.502

Visits*:

25.299

Unique Visits*:

15.389

* monthly average: March 2025 - September 2025 (measurable reach)

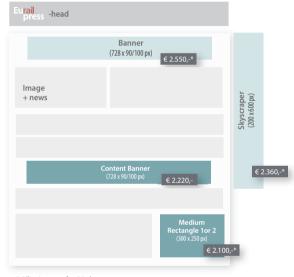
2 Rotation note: In the case of great demand we may show your banner in rotation with another banner, but it is limited to 3 insertions per position.

3 Sizes and prices:

728 x 90 Pixel	300 x 125 Pixel	€ 2.550.00
980 x 90 Pixel		
728 x 90 Pixel	300 x 125 Pixel	€ 2.220.00
300 x 250 Pixel	300 x 250 Pixel	€ 2.100,00
120 x 600 Pixel	120 x 600 Pixel	€ 2.360,00
160 x 600 Pixel	160 x 600 Pixel	
200x 600 Pixel	200 x 600 Pixel	
	728 x 90 Pixel 980 x 90 Pixel 728 x 90 Pixel 300 x 250 Pixel 120 x 600 Pixel 160 x 600 Pixel	728 x 90 Pixel 300 x 125 Pixel 980 x 90 Pixel 728 x 90 Pixel 300 x 125 Pixel 300 x 250 Pixel 120 x 600 Pixel 160 x 600 Pixel 160 x 600 Pixel 160 x 600 Pixel

4 Discounts:

5%	2 months	15%	6 months
10%	4 months	20%	12 months



* All prices are for 30 days

5 Supply data:

Please supply the data for **Desktop and Mobile-Version at least 3 working days before publication date to:**E-Mail: frank.schnakenbeck@dvvmedia.com

6 Technical Specifications:

- JPEG-, GIF- or HTML5. Please include the URL for image files and the use of a click tag for Flash-Banner or HTML5.
- Size of the banner should not exceed 150KB



E-Newsletter - You are the sponsor!

The weekly E-Newsletter from Eurailpress I Woche is a valued source of information amongst industry experts. Every Friday it delivers the latest news from the rail industry in a compact format and provides information on forthcoming events.

Sponsoring in a nutshell:

- **Your company logo** exclusive in the header area of the newsletter
- Your products as Advertorial

Text for the Advertorial has to be delivered as a Word-Document with max. 1.000 characters (incl. blanks!)

Subscribers: approx. 10.000

Price per mailing (every Friday):

€ 1,690.-

Technical specifications:

- The image must be supplied in PNG- or JPEG-Format and the file size should not acceed 80 KB with 72 dpi. Please do not use animated files.
- The image must be hosted externally by the customer and must be delivered with a link.

Our advice:

As you want your advertorial to be read, keep the text short and simple. Remember: Keep it short and sweet as this is the only way to ensure your advertorial will be read and not overlooked.

Advertorial: 275 x 229 pixels plus text

Company Logo/Header: 570 x 60 pixels or 570 x 100 pixels

Suppy date: 3 working days prior to publication to: frank.schnakenbeck@dvvmedia.com

Additional positions:

Medium Rectangle (300 x 250 pixels) Content Banner (728 x 90 pixels)

€ 1,340.-€ 1,490.-



Price per Mailing:

€ 1,690.-



Stand-Alone Mailing/E-Shot

Stand-Alone-Mailing - targeted, effective, personalised

The difference to Newsletter is the Stand-Alone-Mailing is determined to a specific reason or occasion.

If you present your **new product or your innovations** or **announcing an upcoming event**, Stand-Alone-Mailing is your perfect medium.

Your advantages:

- Customisable: Content and design can be tailored precisely to your needs and goals.
- High visibility: A clear focus on your message ensures that it is noticed

Our advice for higher opening rate:

- Tailor content and design to your target audience: consistent, appealing, targeted
- **Simple layout:** Avoid horizontal scrolling important on mobile devices.
- Catchy reference line: Maximum 30 characters and a clear core message crucial for the opening rate
- Relevant content & Call-to-action: Offer interesting content and encourage interaction.
- Be creative but still be understandable: Grab attention without complicating the message. This is how you reach your
 audience efficiently, precisely and effectively.

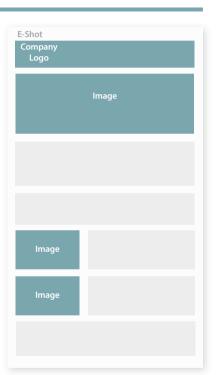
Price per mailing: € 2,770.– Subscribers: approx. 10,000 Technical specifications:

- All E-Mails must be supplied in HTML-Format
- E-Mails should not exceed a maximum width of 600 pixel, there are not height limit
- Files should be as small as possible, ideally 40 to 100 Kb.
- Do not use any JavaScript or Flash or forms, frames animated gif files or embedded videos.
 All images must be hosted externally by the customer and must be delivered with a link.

Please note: Additional cost will be charged, depending on the work associated with extensive editing and creating of E-shots (templates).

Price per Mailing:

€ 2,770.-





Social Media

effective from 01.01.2026

Product	oduct Channel			Formats			
Advertising Format	Instagram	Facebook	LinkedIn	Х	Instagram	Facebook	LinkedIn
Feed Post classic	€ 550	€ 590	€ 650	€ 550	1080x1080 (square), 1080x508 (landscape), 1080x1350 (portrait)	1200x627 (Linkpost), 1200x630 (imagepost, landscape), 1200x1500 (Image post portrait), 1200x677 (Videopost)	1200x627 (only Image)
Facebook, Instagram Story (Customer delivers "finished" Reel) Running time24 h	€ 600	€ 550	-	-	1080x1920	1080x1920	-

Our social media channels:

Linked in	LinkedIn	5,009 Follower*	
f	Facebook	1,755 Follower*	
\mathbb{X}	Х	614 Follower*	
0	Instagram	233 Follower*	

^{*} Status: October 2025

Advantages Social Media Marketing

- high target group affinity
- little scattering loss
- better success control through measurability
- more coverage and visibility by intelligent linking of online and offline marketing measures

Use the range of social media to publicize your business, your product, your event or your service.

Facebook, X, Instagram und LinkedIn are leading social media provider

Use the opportunity, to advertise your image via postings, short video clips or photos.

Your contact person: Tim Feindt Phone: +49/40/237 14-220 E-Mail: tim.feindt@dvvmedia.com





Webinar - Go online with us together!

Webinar - Your digital stage for knowledge and exchange

A webinar is a modern combination of web and seminar: an online conference or training course that is broadcast live on the internet. The biggest advantage is that it can be held anywhere and has an unlimited number of participants. All you need is a computer or mobile device with a stable internet connection.

We combine our many years of experience in the rail industry and in organising events with state-of-the-art online technology. With our editorial and technical expertise, we support you in planning and implementing your webinar – professionally and efficiently.

Our services:

- Personal contact person throughout the entire project
- Professional implementation via a user-friendly online tool
- Access to our industry network for content design
- Participant and speaker management
- Individual marketing plan for participant recruitment
- Preparation and provision of video material after the event
- Long-term platform for webinar review
- Detailed evaluation of the webinar data and lead generation

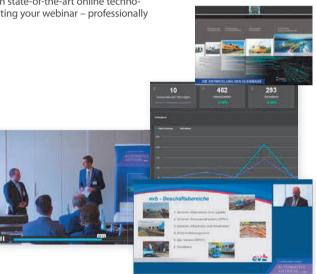
Possible areas of application:

- E-Learning
- Introduction and explanation of (new) products
- Online interviews and discussions
- Company internal communication platform
- Replacement for a meeting on the spot to cover distances

Your advantages:

- Location-independent participant information
- Use of our publishing network for diverse content
- Increased reach through targeted marketing measures
- Valuable insights through participant analysis and feedback





Price on request!



Sponsored Content

effective from 01.01.2026

Your brand in the editorial environment

Sponsored Content articles are promotional articles with the look and feel of editorial articles, which are integrated into the high-quality editorial of the website and marked as Sponsored Content.

Your Sponsored Content is delivered via the regular editorial system, begins its distribution via the start page and is published on the start page for a period of one month.

Use this attractive format to effectively **present your products**, **services or brand** - with the look and feel of an editorial article.

1 Suitable for:

- Presentation of products and services
- Communication of new products
- Trade fair pre-communication

2 Scope of service:

Size: 1920 pixel widthText volume: 300 wordsDuration: 1 month

■ Direct web link to your website





Neue U-Bahn-Werkstatt für die Hamburger Hochbahn

1. Januar 2021

Die Hamburger Hochbahn hat eine neue U-Bahn - Werkstatt in Betrieb genommen. Sie liegt wisschen den Haltestellen Legienstraße und Billstedt und hat 44 Millionen Euro gekostet. Alle 21 Tage kommte eine Hamburger - UBahn in die Werkstatt. Geputt werden die Bahnen zwar jode Nacht, aber kontrolliert und repariert nur alle drei Wochen. Nun geschieht das auch in Billstedt, an Geise dru U 20 ud U.D. as spart auf Dauer richtig Geld, wie Nochbahn-Vorstand Jens-Günter Lang gagter, Alle Fahrzeuge der U2 und U4 mussten bisher auf die U1 nach Farmsen überführt werden, weil da unsere einzige Betriebswerfstatt liegt. Nun sparen wir 26 Überführungsfahrten am Tag: "De neue Werkstätt 13 13 Meter lang. 34 Meter breit und verfügt über vier Geise mit je 120 Metern Länge. 40 Männer und Frauen reparieren die Züge - selbst an dem Weihnachtsfeiertagen und Neu-jahr. Erstmals haben sie eine Arbeitsbühne für das Dach der Züge, um die Klimaanlagen zu warten. Mitarbeiter der Hochbahn kommen nun bequem auf Dach der Züge, um die Klimaanlagen zu warten.

Auch ökologisch ist die U-Bahn-Werkstat spitze, wie Verkehrssenator Anjes Tjarks (Grüne) betonte: "Das Projekt ist mit einer sehr intensiven Dachbegrünung geplant. Es ist so, dass nur Regenwasser verwendet und wiederaufbereitet wird, sodass wir höchste Standards der ökologischen Qualität haben. Die Waschanlage mit Regenwasser hat nun auch ein Kurzprogramm von 18 Minuten - quas für die Katzenwäsche bei kaum verschwutzten U-Bahner.

Price:

€ 3,990.-



DVV Media Group General Terms and Conditions of Business

These general terms and conditions of business shall be valid for all contracts concluded with DVV Media Group GmbH (hereinafter referred to as "publisher") regarding the publication of advertisements, irrespective of whether the client or customer is a consumer, an entrepreneur or a merchant. Any terms and conditions issued by the client or the customer which conflict with or differ from these general terms and conditions of business shall not be recognized. This shall also apply, if we do not expressly object to the inclusion.

1. Advertisements

- The term, advertisement order as used in the following general conditions of business shall refer to the contract concerning the publication of one or more advertisements of any advertiser or any other space buyer in a printed publication for circulation purposes.
- 2. Advertisement orders can be placed in person, by telephone, in written form, by e-mail or via the internet. The publisher shall not be liable for transmission errors. In case of doubt, advertisements shall be called up within one year after the signing of the contract. If the right to call up individual advertisements is granted within the framework of the contract, the order processing has to be completed within one year after publication of the first advertisement, provided that the first advertisement is called up and published within the deadline specified in clause 1.
- Upon contractual signing, the customer shall also be entitled, within the agreed time period or the time period mentioned in paragraph 2, to retrieve further adverts in addition to the volume stated in the order.
- 4. If non-performance occurs during the course of the contract, as a result of circumstances for which the publisher is not responsible, the client is obliged to totally reimburse the price, regardless of any other legal obligations. Reimbursement shall not apply if the non-compliance is based upon force majeure in the publisher's sphere of risk. In the event of force majeure or interruptions of operations (e.g. strikes, seizure etc.) the publisher has the right to a full payment of the published advertise-

ments, if the orders have been fulfilled with 80% of the guaranteed paid circulation.

- 5. As regards the calculation of order quantities, the millimeter lines of the text shall be converted in accordance with the price into advertisement millimeters.
- 6. Orders for advertisements and third party inserts, which are placed with the declared intention of being published only in certain numbers, specific issues or at certain places in the printed publication, have to be communicated to the publisher in good time, so that the client can be notified prior to the respective closing date, if the order cannot be fulfilled in the requested manner. Otherwise there shall be no guarantee for the inclusion of advertisements in certain numbers, issues or places in the printed publication. Categorized advertisements shall be put under the respective heading without requiring a specific agreement to this effect.
- 7. Contrary to advertisements on ad-pages, advertisements with a text part will be published on editorial pages. Advertisements "only in the text" are advertisements not adjacent to other advertisements. The publisher is entitled to flag editorially designed advertisements which cannot be discerned as being such as "advertisement".
- 8. The publisher reserves the right to reject advertisements as well as individual placements as part of a standing order and insert orders on the basis of their content, their origin or their technical form in accordance with uniform, objectively justified principles; the same applies if their content violates laws or administrative regulations or if their publication would be unacceptable to the publisher. This also applies to orders, which are placed with branch offices, order lines or agents. Insert orders are only binding for the publisher after submission of a sample insert and the publisher's approval thereof. Orders for supplements shall not be processed, if the supplements would give readers the impression of being a component of the newspaper or the magazine due to their format or layout, or if they contain advertisements by third parties. The refusal of an order will be communicated immediately to the client. The client bears sole respon-

sibility for the content and legal admissibility of the text and the graphics provided for the insertion. The client shall indemnify the publisher against third party claims in this respect. This also applies if the order is cancelled. The publisher does not have a duty to determine whether orders or an advertisement order constitute an impairment of third party rights.

- 9. The customer is responsible for ensuring the timely delivery of the advertisement copy, proper printing material or inserts. The publisher shall require immediate replacement for visibly unsuitable or damaged printing material. The publisher guarantees the usual standard of print quality for the selected title within the technical scope of the material submitted.
- 10. If the advertisement is printed completely or partially illegible, the client is entitled to a reduction in payment or a correct substitute, but only to the extent that the purpose of the advertisement has been impaired. If the publisher does not comply with a reasonable deadline set for this purpose or if the substitute advertisement is again incorrect, the client shall have the right to reduce the price or to cancel the order. Any complaints - except in the case of obvious deficiencies - must be notified within four weeks after receipt of the invoice. The publisher shall hold responsible in all cases of contractual and extra-contractual liability in the event of wrongful intent and gross negligence in accordance with the statutory provisions for damage claims and reimbursement of expenses incurred in vain. In all other cases the publisher shall only accept liability – unless otherwise specified - in the event that an essential obligation of the contract has been violated, and the fulfillment of this contractual obligation is vital for the proper performance of the contract, and the observation of which the client may regularly rely on (so-called cardinal duty), however, restricted to the compensation for the foreseeable damages which are typical for the contract. In all other cases liability shall be excluded subject to the following clause. Liability for damages resulting in loss of life, physical injury or health damage, as well as liability under the Product Liability Act shall remain unaffected by the above restrictions to liability and liability exclusions



DVV Media Group General Terms and Conditions of Business

- 11. Proofs shall only be provided if this is explicitly requested. The client shall bear the responsibility for the correctness of the returned proofs. The publisher shall take into account all corrections reported within the final deadline stipulated upon sending the proof. If the test prints sent to the client in good time are not returned by the deadline for the advertisements, then the approval for printing shall be considered to have been granted.
- 12. If no specific formats are indicated, the actual printing height as it is common for that type of advertisement will be taken as the basis for calculation
- 13. If the client does not make payment in advance, the invoice shall be posted within 14 days following publication of the advertisement. The invoice shall be paid within the time limit as shown on the rate card, starting with the receipt of the invoice, if in specific cases no other time limit for payment or advance payment has been mutually agreed upon. Any discounts for premature payments are granted in accordance with the price list.
- 14. In the event of late or deferred payment, interests and collection costs shall be charged. The publisher is entitled to hold back the completion of a current order in the case of default in payment and demand payment in advance for the rest of the advertisements still to be published. In case of reasonable doubt concerning the solvency of the client the publisher shall be entitled, also during the term of an advertising order, to make the publishing of additional advertisements a contingent on payment of all unpaid amounts and the pre-payment of all remaining advertisements, irrespective of any payment conditions originally agreed upon.
- 15. Upon request, the publisher will supply a specimen copy of the advertisement together with the invoice. Depending on the nature and size of the advertisement order, cuttings of advertisements, sample pages or complete copies of the issue will be supplied. If a sample copy is no longer available, the publisher shall provide instead a legally binding declaration confirming the publishing and distribution of the advertisement.
- **16.** The client shall bear the costs for printing blocks, films, lithographs, matrices and drawings, and any significant changes to

the originally agreed specifications requested by the client.

- 17. A decrease in circulation may give grounds for an entitlement to a price reduction, if the overall circulation average throughout the insertion year beginning with the first advertisement or stipulated in the price list or otherwise if the circulation has not been specified is smaller than the average circulation sold during the previous calendar year (in case of trade magazines this refers to the circulation actually distributed, if applicable). A reduction in circulation shall only be a deficiency that justifies a price reduction, if the circulation falls short by at least 20%. Furthermore, any claims to price reduction or compensation shall be excluded, if the publisher has notified the client of the reduction in circulation in such a timely manner that the client could have withdrawn from the contract before the advertisement was published.
- 18. For advertisements with box numbers the publisher will keep and punctually pass on offers with the due diligence of a prudent businessman. Registered letters and express letters in response to box number advertisements shall only be forwarded by normal postal means. Any incoming letters for box number advertisements will be retained for four weeks and will be destroved if not called for within this period. Valuable documents shall be returned by the publisher without being obligated to do so. The publisher reserves the right to open incoming letters for checking purposes in order to prevent the abuse of box number services. The publisher is not obliged to pass on business proposals and offers from brokers. Letters which exceed the permissible DIN A4 size, as well as goods, books, catalogues and packages are excluded from onward transmission and will not be accepted: however, receipt and forwarding can be agreed in particular cases, if the client bears the charges/costs incurred as a result.
- 19. Print material shall only be returned to the client upon special request. The obligation to keep this material ends three months after expiry of the order.
- 20. The place of performance is Hamburg. In commercial transactions with merchants, legal persons under public law or public law special funds the place of jurisdiction is Hamburg. If the client does not have a general place of jurisdiction in the

inland, then the area of jurisdiction is Hamburg. If the domicile or place of habitual residence of the client is unknown at the point in time when the complaint is raised, or if, after conclusion of the contract, the client has transferred his usual residence to a place outside the area in which the law is valid, it is agreed that the publisher's business address shall be the place of jurisdiction. The contract shall be subject to German law. We are not willing nor obligated to submit to an "out-of-court consumer arbitration littingation" concerning consumer dispute settlement proceedings.

